



Updated: April 2023

## PRICE LIST

### Riding Lessons

<b>Scheduled Lesson Package</b> 3 per week, billed monthly	<b>\$1,300</b> per month
<b>Scheduled Lesson Package</b> 2 per week, billed monthly	<b>\$1,100</b> per month
<b>Extra Lessons - Semi-Private</b> 45-60 minutes, scheduled outside of rider's regular schedule	<b>\$135</b> per lesson
<b>Extra Lessons - Private</b> 30 minutes, scheduled outside of rider's regular schedule	<b>\$145</b> per lesson

*Scheduled Lessons Package payment due by the first day of every calendar month. Checks or cash accepted.*

### Introductory Lessons

*For riders new to JP Training*

<b>Introductory Lesson</b>	<b>\$150</b>
<b>Introductory Lesson Package - 4 Lessons</b>	<b>\$550</b>



# PRICE LIST

## Training

<p><b>Full Care Training Package</b></p> <ul style="list-style-type: none"> <li>• Programs are tailored to meet individual needs</li> <li>• 4 lessons or professional trainer rides per week</li> <li>• Help in identifying and setting goals for horse and rider</li> <li>• Guidance in purchasing equipment (saddles, bridles, tack trunks, blankets, rider attire)</li> <li>• Full grooming services for horses/ponies, including: <ul style="list-style-type: none"> <li>• Turnout, lunging and/or hand walking as needed</li> <li>• Preparation and tacking up of the horse and post-ride care</li> <li>• Trimming/Mane pulling</li> <li>• Blanketing/Bandaging</li> <li>• Administer medications and feed</li> <li>• Incidental medical supplies/care (wound dressing, poultice)</li> </ul> </li> <li>• Management of shoeing, veterinary and chiropractic care</li> <li>• Management of feed program (including supplements)</li> <li>• Daily laundry (towels, wraps, saddle pads, girths, boots, etc)</li> </ul> <p><i>Sheets, blankets, and tack trunk covers sent off site for cleaning &amp; repairs are billed at cost</i></p>	<p><b>\$1,300</b> per month</p>
<p><b>Portola Farms Board</b> Paid to Portola Farms</p>	<p><b>\$1,400</b> per month</p>



# PRICE LIST

## Training Add-ons

<b>Turn out in large horse paddocks</b> (per horse)	<b>\$75</b> per month	
<b>Walker/Eurociser</b>	<b>\$75</b> per month	
<b>Extra feed</b> Includes supplemental feeding and hay to maintain optimum weight/condition	<b>\$100</b> per month	
<b>Barn supplies</b> (per horse)	<b>At cost</b> Billed monthly	
<b>Body clipping</b>	Pony <b>\$175</b>	Horse <b>\$200</b>



## PRICE LIST

### Lease Packages

**Lease of a horse/pony owned or provided by JPT includes:**

- Full grooming services for horses/ponies, including:
  - Turnout, lunging and/or hand walking as needed
  - Preparation and tacking up of the horse and post-ride care
  - Trimming/Mane pulling
  - Blanketing/Bandaging
  - Administer medications and feed
  - Incidental medical supplies/care (wound dressing, poultice)
- Board at Portola Farms
- Barn supplies
- Shoeing and basic veterinary services
  - *Extra veterinary maintenance is not included*
- Daily laundry (towels, wraps, saddle pads, girths, boots, etc)
- Guidance in purchasing equipment (saddles, bridles, tack trunks, blankets, rider attire)

**Half Lease**

Includes 2 lessons and 1 on-own ride per week

**\$2,200**

per month

**Full Lease**

Includes 4 lessons per week

**\$3,200**

per month



## PRICE LIST

### Horse Shows

<b>Horse Show Expenses</b>	All expenses are per horse
<b>Barn preparation and set up</b>	<b>\$200-\$300</b> per show, divided by total # of horses attending show
<b>Daily show rate</b> Charges start the day horse arrives at the show <ul style="list-style-type: none"> <li>• Training</li> <li>• Schooling rides and show competition rides</li> <li>• Class preparation</li> <li>• Daily maintenance (lunging, walking, turnout)</li> <li>• Monitor medical needs (medication billed separately)</li> <li>• Completion of show entries prior to show and management during show</li> </ul>	<b>\$85</b> per day
<b>Grooming</b> <i>Tips are greatly appreciated by grooms, recommended ~\$25 cash/ day</i>	<b>\$75</b> per day (cash), paid directly to groom at the show

<b>Horse transportation/Hauling</b>	<b>Varies by distance</b>
<b>Braiding</b> Pay (check or Venmo) on Saturday, braider leaves before show starts on Sunday	<b>\$70 mane</b> <b>\$30 tail</b> <b>\$15-\$25 mane pull</b> <b>\$20-\$50 travel fee</b>



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### Horse Shows

<p><b>Show expenses</b></p> <ul style="list-style-type: none"> <li>• JPT employee accommodations</li> <li>• Gas, food and travel expenses</li> <li>• Feed and bedding (when not split by horse show office)</li> <li>• Groom and tack stalls (when not split by horse show office)</li> </ul>	<p><b>Split between # of horses</b></p>
<p><b>Entries</b></p> <ul style="list-style-type: none"> <li>• Pay via check or credit card at horse show office (Saturday preferred to avoid lines)</li> <li>• Class entry fees, stall fee, scratch fees, and jumper nominating fees (if applicable) as published in the horse show prize list</li> </ul>	<p><b>Paid directly to show office</b></p>
<p><b>Use of lesson horse at show</b></p>	<p><b>\$150</b> per day</p>
<p><b>Other</b></p> <ul style="list-style-type: none"> <li>• Clients canceling after entires close are responsible for scratch fees, show office administrative fees, stall fees, and show expenses listed above (not including feed and bedding), regardless of cancellation reason.</li> <li>• All entrants must bring 3 checks per show for payment of show entries, braiding, and grooming.</li> <li>• There will be a \$100 service charge per horse when JPT has to cover show expenses.</li> </ul>	
<p><b>Deposit</b> Due prior to each show, credited toward bill</p>	<p><b>\$500</b></p>



## PRICE LIST

### Sales and Leases

JPT will work with clients to buy, sell and lease horses as requested. This service includes finding potential prospects, trying horses, overseeing veterinary exams, evaluating show record history, and negotiating prices and terms. JPT will charge a commission fee of 10% for these services, which will be based on the sales, purchase, or lease price of the horse. All travel, hotel, rental car and meal expenses are to be paid by the client. A consulting fee of \$100/day will be paid by the prospective buyer to JPT. This fee will be deducted from the commission when purchase or lease is complete. You will be responsible for a pre-purchase veterinary exam before purchasing, and a smaller vet exam for leases. Insurance is also highly recommended when purchasing and required when leasing horses outside of JPT. Expect around 3.5% of purchase price.

### Billing and Payment

Invoices are sent at the beginning of each month. Training is billed at the beginning of the month, as are deposits for horse shows. Horse show charges will be invoiced after the show. Bills are due within 10 days of the invoice date. Late fees will be charged at a rate of 18% per annum in addition to a monthly re-billing fee of \$25.

**30-day notice is required for all horses leaving the training program.**

#### **Remit all payments to:**

Jan Pearce Training  
c/o Patricia Trefethen  
1180 San Carlos Ave. #810  
San Carlos, CA 94070

#### **Acknowledgement of Price List and Payment Terms:**

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Customer Signature

Print Name

Date